



An 8-Year Journey to Medical Device Security... Lessons Learned

Building & Maturing a Medical Device Cybersecurity Program

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The Challenges that Hospitals Face



Demographics

- 6090 US hospitals (200 less than in 2019)
- 60% of these are 200 beds or less
- Median income down 16% in 2020 (including aid & relief)
- 1 of 4 rural hospitals in danger of closing



Threat

- Increasing number of healthcare providers are being targeted
- Cybersecurity disruptions of healthcare facilities across the U.S.



Challenges

- Millions of medical devices on hospital networks, many with unsupported OS & software
- HDO's have difficulty finding & retaining security professionals
- Most hospitals lack resources & experience to build a medical device security program

Kevin McDonald

Professional Background









- 40+ years of experience in healthcare
- He began his hospital career as a clinical practitioner
 - Critical Care and ER nurse
 - Nursing Director of Critical Care, Telemetry and PACU
- Transitioned into a broad number of IT leadership roles
 - EMR implementations
 - Project Coordination, BCM, Account Management
 - SOX, security controls, security tool selections
- Frequent speaker at HIMSS, FDA and other national conferences
- Built, lead and matured Mayo Clinic's medical device security program
- In 2019, Kevin joined MedSec. He began advising hospitals on developing and maturing their own unique medical device security initiatives



Changing the Culture

- Security became a board and institutional issue
- Demonstrated the vulnerabilities in medical devices. Assembled several pen testing companies to test 40+ devices with all devices being compromised
- Early engagement of clinical equipment staff, clinical area staff and physicians
- With management and clinical assistance, brought patient care issues and concerns to practice groups
- Formed physician lead governance for medical device security

Testing Outcomes:

-  Remotely manipulated devices
-  Remotely manipulated device keypads
-  Accessed patient data
-  Loaded & played 'PONG' on a device
-  Devices were able to be "bricked"
-  Social engineered vendor support
-  Found equipment available on secondary market
-  Discovered manuals, specifications and source code on the internet

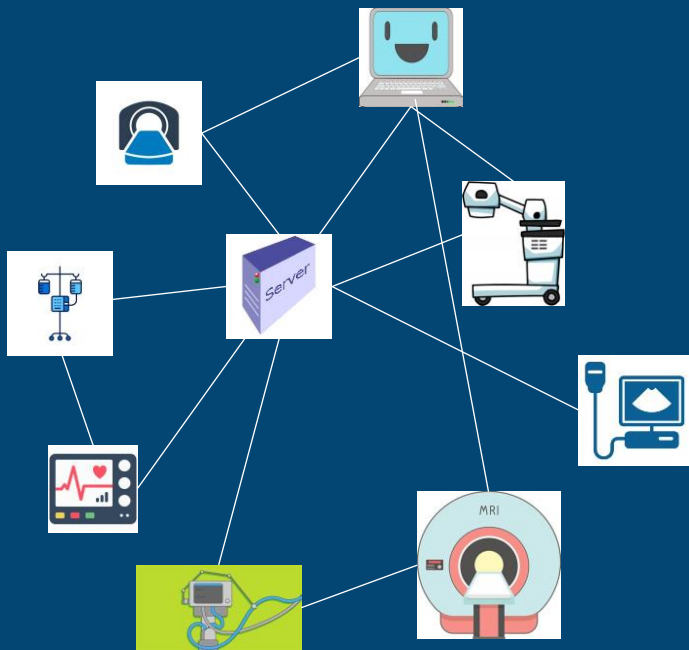
Medical Devices Represent 15-20% of Hospital Endpoints

Millions of medical devices are in use that run non-supported operating systems and software

Too many HDOs don't have a complete inventory of their medical devices, much less what risk they present

Medical devices are different than IT devices. They have unique maintenance/upgrade requirements, operational responsibility, threats & vulnerabilities, complexity, and impact of failure

The challenge for hospitals is not how to create a medical device security program. It is ultimately how to embed security awareness & processes into all the existing strategic day-to-day operational activities in the hospital.



Outcomes of a Medical Device Program

Medical Device Risks are Visible and Conscious and Deliberate Decisions are Made on Accepting the Risk

You can identify your cybersecurity risks for individual medical devices and the fleet

Your program is integrated into involved department workflows

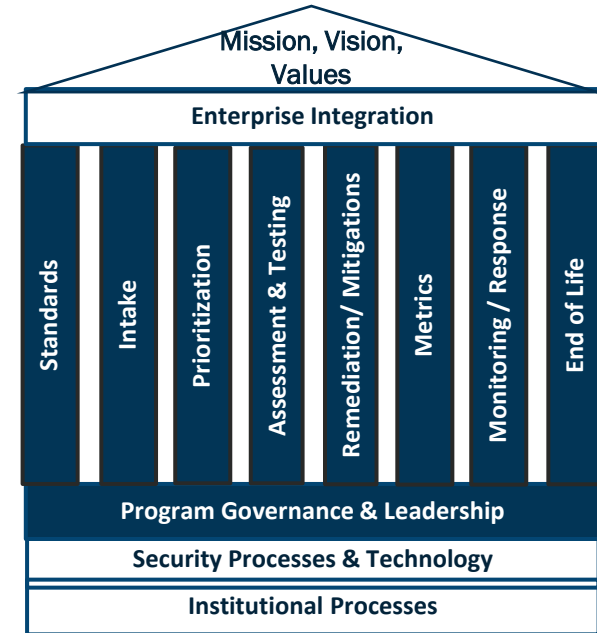
Defined steps, templates, that can drive efficiency and shift work to less skilled staff

You have a dashboard for communication to leadership of current state and risks

Leadership is engaged and involved in risk decisions

The Foundation for a Successful Program

- Articulate impacts of cybersecurity risks on your institution's mission, vision and values
- Focus on patient harm and impact to patient care workflow
- Put in place a clinically lead governance organization
- Integrate work into institutional processes
- Tailor your program to your risk appetite, available resources and inherent institutional risk
- Inventory of devices with estimation of risk based on technical vulnerabilities and patient care impacts
- Show your work... (metrics, dashboards, presentations, etc.)



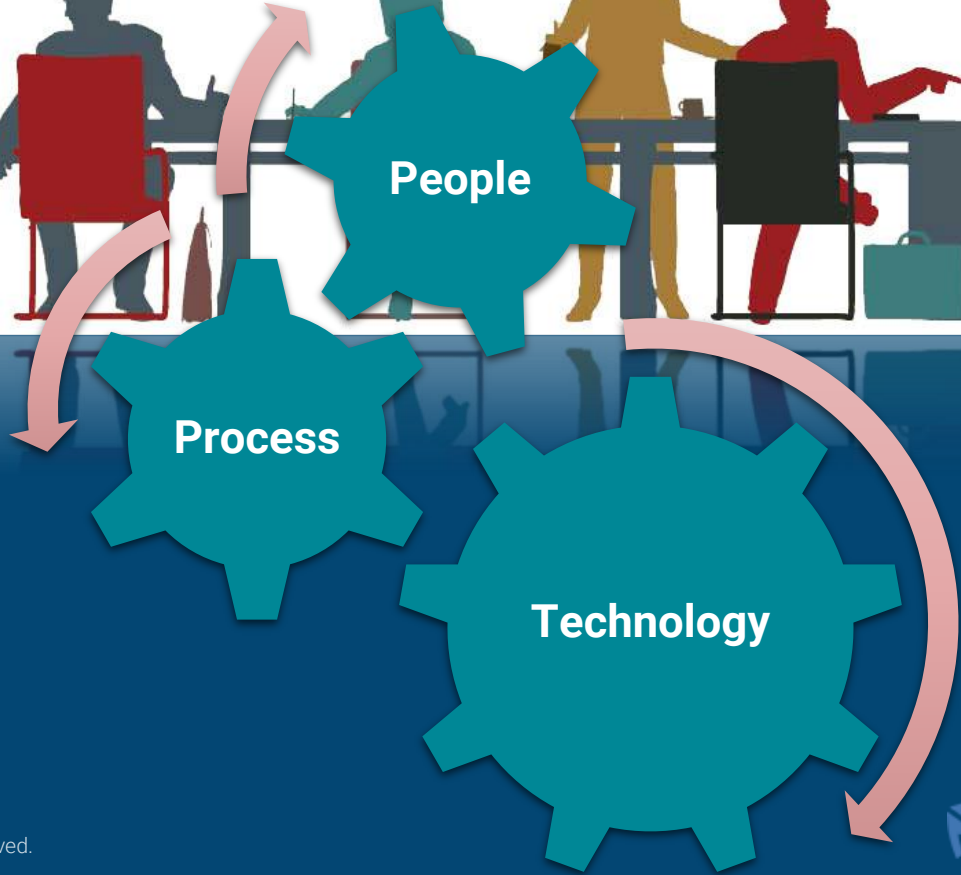
Changing the Hospital & Medical Device Industry

- Include security requirements in your contracts
- Drive cybersecurity product updates with the vendors
- Push current vendors to:
 - Partner for clinical and use case input
 - Fix/mitigate egregious issues
 - Implement internal security programs
 - Form client security advisory groups
- Participate in industry groups such as H-ISAC, Archimedes, HIMSS, etc.
- Provide experienced input for development of industry standards
- Share assistance, site visits and materials with other HDOs

Focus with vendors on:

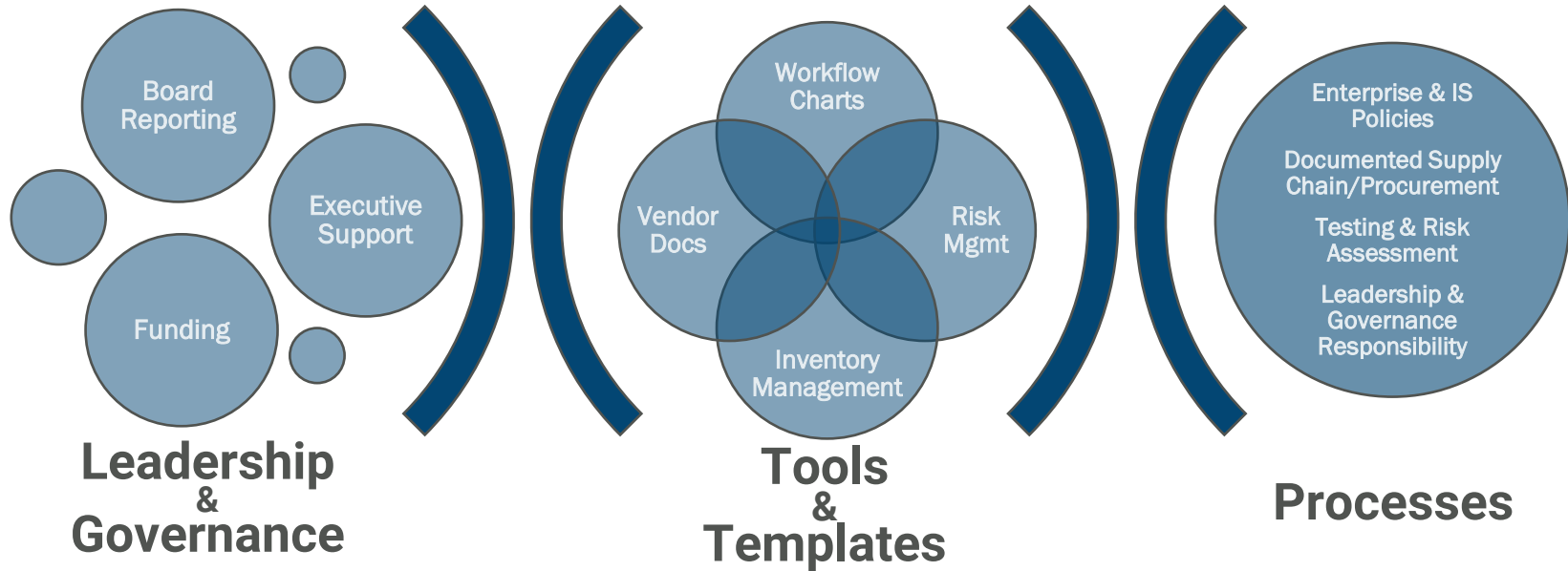
- ***“If you want to sell to us, you must meet our standards”***
- ***“It is just the right thing to do”***
- ***“You an be a market differentiator”***
- ***“There will be a business impact if no action is taken after being warned and your device is compromised”***



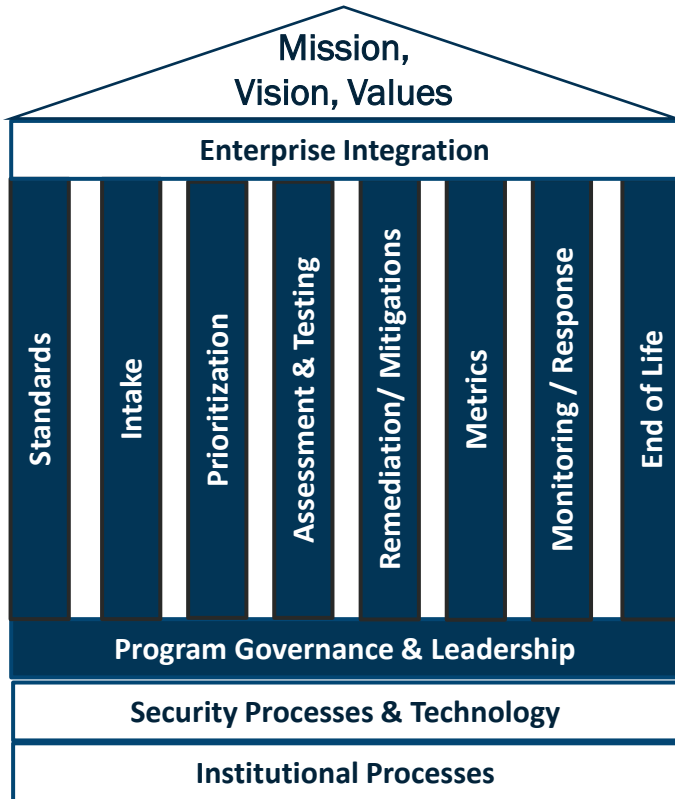


The Approach

To efficiently & effectively execute a program, you must develop and document a systematic, repeatable program and processes



Your Program Needs “A Book” & Repeatable Processes



Example* Documents included in the “Book” :

- Leadership & Governance responsibility
 - ✓ Governance reporting structure
 - ✓ Group charge
 - ✓ Members involved
 - ✓ Escalation/“break the glass”/exception criteria
- Documented supply chain/procurement processes
- Enterprise & IS policies/procedures
- Vendor data collection elements

Example* Templates” included in the “Book”:

- Workflow flow charts
- Email communication templates
- Medical device cybersecurity contract language & addendums
- Vendor data collection forms
- Risk matrix

*Note: These represent some of the tools that fall under the first two “Pillars” (Standards & Intake)

MedSec Areas of Proficiency that can be Leveraged

- Maturity assessment
- Guidance for engaging executive support and governance
- Predefined “Book” of templates, contract language, risk formulas, processes, etc.
- Guidance on “Best Practices” – from design to maturity
- Budget, planning and peer reviews
- Technology Integration
- Workshops
- Monitoring Trends in Medical Device Security
- *Emotional support when things aren't going well...*





Questions?



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